



Streetlight-EPC

Report on 2 webinars on Streetlight-EPC for CoM cities Project partner: FEDARENE

Summary

For the purpose of transferring knowledge beyond the project regions, two webinars focusing on streetlight EPC were organised for Covenant of Mayor (CoM) cities by FEDARENE. During these webinars, CoM "benchmarks of excellence" and examples of implemented projects were promoted and results and findings from the Streetlight-EPC project were shared.

The following report details the content, objectives and results of each of these two webinars.

Webinar 1:

Title of the event: Financiación del Alumbrado Público Energéticamente Eficiente mediante Contratación de Servicios Energéticos
(Webinar for Spanish Covenant of Mayors Signatories – Finance energy efficient street lighting with Energy Performance Contracting)

- **Project Partners:** FEDARENE, ESCAN
- **Date & location:** 26 November 2015 from 10:00-12:00 - Online Webinar
- **Organiser:** FEDARENE
- **Number of Participants:** +/- 40 online participants (69 people had registered)
- **Webinar webpage:** www.fedarene.org/news/webinar-sobre-renovar-el-alumbrado-vial-con-servicios-energeticos-11009
- **Webinar video recording:** <http://connectpro21364575.adobeconnect.com/p3qewhs6vms/>

Summary

On 26 November, FEDARENE organised a webinar in Spanish on the financing of streetlight energy efficiency refurbishment using energy performance contracting (EPC). Since Spain represents the second largest country group of CoM signatories after Italy (which is not represented in the Streetlight-EPC consortium), the webinar targeted Spanish CoM adherents. The webinar was also promoted to other Spanish municipalities and networks not members of the Covenant.



Objectives & main programme points

ESCAN consultancy, a partner of the Streetlight-EPC project, presented the benefits of using the EPC financing model. The guidance tools developed within the Streetlight-EPC project were also presented, promoted and made available. Following this presentation, the municipalities of Santander and Palencia as well as the Provinces of Barcelona and Huelva presented their own experiences with the energy efficiency refurbishment of their street lighting using EPC and European funding. Finally, ESCAN presented an overview of national and regional financing sources available for the implementation of such projects. As final words, Miguel Morcillo of the Spanish Covenant of Mayors' office invited the participants to look at the Covenant's "benchmarks of excellence" published on its website.

Conclusions & lessons learnt

The Covenant of Mayors had organised a webinar on street lighting specifically for Spanish signatories on 28 October 2014 called "Buenas prácticas en el alumbrado público". This event attracted about 25 participants. Another webinar for Spanish signatories had been held on 20 May 2015 on "Compilación de datos para la elaboración del Inventario de Emisiones" (local energy data for the Baseline Emissions Inventory), which attracted about 46 participants. This comparison shows that our webinar was successful in terms of attracting Covenant of Mayors participants. Quite a few questions were asked, and even more would have been asked had the time permitted.



Webinar 2:

Title of the event: Webinar - "Supporting EPC market development through EPC Facilitation Services – Key outputs from the Streetlight-EPC project"

- **Project Partners:** FEDARENE, OÖ Energiesparverband, North-West Croatia Regional Energy Agency (REGEA)
- **Date & location:** 3 February 2017 from 11:00 to 12:30 - Online Webinar
- **Organiser:** FEDARENE
- **Number of Participants:**
Attendees to the webinar: Approx. 65 participants
Total Registrations: 143
- **Webinar webpage:** <http://www.fedarene.org/featured/webinar-supporting-epc-market-development-through-epc-facilitation-services-key-outputs-from-the-streetlight-epc-project-2-17944>
- **Webinar video recording:**
<https://connectpro21364575.adobeconnect.com/a899663992/p7cvczecomn/>

Summary

This webinar held on the 3 February 2017 presented the Streetlight-EPC project approach, key lessons learnt and conclusions as well examples of implemented projects. A keynote presentation from the European Commission shed light on how the "Clean Energy for all Europeans" package may influence the development of the EPC market.

The Streetlight-EPC project has created demand and supply for Energy Performance Contracting (EPC) in 9 regions by setting up regional EPC facilitation services and supporting projects towards implementation. The facilitation services provided comprehensive support to municipalities (including members of the Covenant of Mayors) and (potential) ESCOs. In the frame of Streetlight-EPC, 30 projects have already been implemented using a variety of EPC models and 10 more with other financing or operational models. In total, 20.4 million Euro have been invested so far.

Objectives & main programme points

The main objective of this webinar was to share the knowledge acquired throughout this project by presenting the project approach, key lessons learnt and conclusions as well examples of implemented projects. This webinar was also an opportunity to invite the European Commission to speak about the prospects of development of the EPC market, in view of the recent "Clean Energy for all Europeans" proposals.



Signatories of the Covenant of Mayors (CoM) were reached by promotion of the webinar on the Covenant of Mayors platform and through FEDARENE's dedicated communication channels and channels of other members of the CoM office.

Conclusions & lessons learnt

High participation from a diverse range of sectors (SMEs, regional and local authorities, consultancy firms, ESCOs, European Associations, etc.) at this webinar as well as follow-up questions received after the webinar proved a high interest in better understanding Energy Performance Contracting.

The barriers to the development of EPC are starting to be well known, but facilitation of the EPC market seems to be more and more recognised as a crucial element for overcoming these obstacles. The European Commission's support through initiatives such as "Project Development Assistance" (PDA) and the "De-Risking Energy Efficiency Platform" are very welcomed and much needed to trigger investments in energy efficiency. However, the impact of EPC on government accounts as currently interpreted remains a considerable barrier for many European public authorities. Stakeholders involved in the development of the EPC market are looking forward to read the analysis of the European Commission on this point, expected before late spring 2017 (as announced during this webinar).

