



EVENT DESCRIPTION

Project Partner: REGEA

Title of the event: Training workshop for EPC facilitators

Date & location: 19th February 2015, Zagreb

Organiser(s): REGEA

Number of Participants: 20

Summary:

Training workshop for EPC facilitators has been organised 19th of February 2015. Workshop has been organised mainly for the members of “Inteligentna Energija” cluster in order to ensure basic information about EPC but it was open character event for all interested stakeholders.

Objectives & main programme points:

Presentations have been held by representatives of financial institutions, regional advisory company and regional energy agency. Intent was to give wide range of information about EPC.

Cluster “Inteligentna Energija” is a business network of SMEs that contribute to the strengthening of RES industry and energy efficiency with their creative approach.

Steps of the EPC project, finding of potential EPC projects, examples of EPC projects started were some of the opened and discussed themes.

Besides public lighting reconstruction, EPC model has been mentioned in the terms of integral reconstruction of buildings.

Programme

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|-------------|---|
| 11:15-13:00 | ESCO/EPC (Energy Services Company / Energy Performance Contracting) Predavač: REGEA |
| 13:15-14:00 | Kreditiranje projekata putem HBOR-a
Predavač: gosp. Josip Pavković, voditelj Odjela infrastrukture i zaštite okoliša, HBOR |
| 14:15-15:00 | Mogućnosti financiranja ESCO projekata
Predavač: Corellia |



Conclusions & lessons learnt (based on stakeholder input)

Participants showed lack of knowledge about EPC model of financing. Presentations were often interrupted with technical and legal questions. All the participants have showed significant interest for own involvement in EPC projects. Added value of EPC projects compared with in-house solutions has been pointed out. Participants also pointed out the need for guidelines about how to present EPC model to the end users (local government authorities) as well as the documents needed for implementation of the EPC project (draft of the tender documentation, draft of contract).

