

EVENT DESCRIPTION

Project Partner: ESS

Title of the event: Roundtable/Regional workshop: Belysningsdag i Kalmar

Date & location: 17.03.2015

Organiser(s): ESS

Number of Participants: 10

Summary:

This was a roundtable/regional workshop for municipalities (eg procurers and streetlight managers) on how to procure streetlight refurbishment.

Objectives & main programme points

- Procurement – previous experiences
- Upcoming projects
- How to find and choose the best procurement method (EPC, LaaS, a regular performance contract)
- Criteria's – LED, control systems
- How to use LCC
- How to use and carry out suppliers dialogues

Conclusions & lessons learnt (based on stakeholder input)

- Some municipalities have already made some exchange/refurbishment from mercury lamps to eg high pressure sodium, in almost all cases the refurbishment only included that one fixture and luminaire was exchanged into a new one.
- There is a request for more information about good practises. ESS will keep looking.
- Several of the municipalities and public housing companies will start up a procurement process late fall 2015 or during 2016. There is an interest to cooperate between in network and to have more event/learning opportunities.
- There is a lot of concerns about how to develop the technical criteria's for LED and how to now if the technic is mature. How can you make sure that you are not choosing an already "old technique". With Laas this is not a critical issue, how to make an EPC "aging-resistant" is more difficult.
- There is several different ways to procure a refurbishment work – EPC, Laas, a maintenance contract that includes refurbishment as a suborder from the contract, PPP etc. The municipalities find it difficult to choose.
- Not many municipalities use the LCC. Either they forget about it, lack of knowledge or they have too much time pressure.

- There are not many municipalities that have a strategy for how to carry out and when to use supplier's dialogue. They do ask question and have meeting but its mote ad hoc.
- There was a discussion about how to find the right level of the controlling system, do you need to be able to control/remote control all lamps? For small municipalities it would be best if the lamps were prepared for installing a control system later on. The Suppliers/ESCOs that attend the seminar thought declared that there was no fittings that had that device at the moment.
- There is confusion about how to describe the soft values in the tender documents, especially for parks and other more sensitive areas. The discussions were about if we could use the same structure as you do in an architectural competition. This will be further investigated.